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Accounting and Finance for Lawyers
Tuesday 8 March 2016
1.30pm – 5.30pm
Grace Hotel 77 York St Sydney

Course cost includes tuition, materials and refreshments $638

Payment Options (We do not accept American Express)

☐ I enclose a cheque payable to “CLE, UNSW”,
or Payment by credit card ☐ Mastercard ☐ Visa

Card number: __________________________
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Please register online at cle.unsw.edu.au
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Programme Variation: The Director of CLE retains the right to vary the programme to deal with unforeseen circumstances. This includes cancelling or re-scheduling a programme and changing speakers or content if occasion obliges us to do so.

Cancellation Policy: Cancellations will be accepted up to two weeks prior to the commencement of the course. Withdrawal after this time and before the commencement of the course will result in a cancellation charge of $100. Cancellations after the commencement of the course will not be eligible for a refund.

Privacy note: The information you have provided on this form will only be used by UNSW to distribute information about University courses and activities to you.
### The Basics of Accounting: The Seven Key matters everyone needs to understand before reading financial statements – The Accounting Standards

- Identifying the Key Standards and interpretations
- Identifying the 4 key statements

### The Balance Sheet

- Assets
- Liabilities
- Equity
- True and Fair Value
- Materiality

### The Profit and Loss Account

- Types of profit- gross/operating/ net/EBIT/EBITDA
- Revenue items
- Expense items

### Afternoon tea

### Financial Ratio Analysis/ Financial Covenants Analysis

- Understanding liquidity, Insolvency and Ten Profitability Ratios
- Lenders use of Financial Covenant Ratios

### Manipulating Accounts

- Spotting earning manipulation
- Examination of expenses and liabilities

### Case Study 1: Creating a Balance Sheet/P&L Account

### Questions

### Close

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**About the Presenter**

**Professor Robert DEUTSCH**, School of Taxation and Business Law, Australian School of Business UNSW.

Prof. Bob Deutsch is a former head of school at ATAX, and formerly a Director at KPMG. He has written and taught extensively about concepts of Taxation and revenue regulation.

**Class size is limited to 40**

**CPD points**: 4

**Category**: Practice Management and Business Skills

**About CLE**

The CLE/CPD programme is an important link between the Law School at UNSW and the professional community. The programme consists of a series of quality short courses assisting lawyers, accountants, financial planners, executives and other professionals whose work demands up-to-date knowledge of, and skills in, the relevant areas.

Participants receive a copy of text by Prof Bob Deutsch’s *Accounting for Non-Accountants: A Question and Answer Handbook* by Robert Deutsch and Kris Chikarowski.

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*This seminar is Advanced Standing approved. Credit your CPD attendance towards a UNSW Postgraduate degree. For more information go to our website cle.unsw.edu.au*