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Litigation – Advocacy Skills Master Class

Thursday 19 March 2009

8.45am – 5.00pm

Grace Hotel, 77 York Street, Sydney

Course cost includes tuition, lunch, materials and refreshments \$660

I cannot attend but please provide the papers \$165

Total Price includes GST **Total \$**

Payment Options

I enclose a cheque payable to "CLE, UNSW",

or Payment by credit card Mastercard Visa

We do not accept American Express

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Please return this registration form with your payment to:

**CLE,
Faculty of Law,
UNSW, Sydney
NSW 2052.**

Tel: (02) 9385 2267 or (02) 9385 2195

Fax: (02) 9385 1155 or (02) 9385 1778

Email: cle@unsw.edu.au

Website: www.cle.unsw.edu.au

Programme Variation: The Director of CLE retains the right to vary the programme to deal with unforeseen circumstances. This includes cancelling or re-scheduling a programme and changing speakers or content if occasion obliges us to do so.

Cancellation Policy: Cancellations will be accepted up to two weeks prior to the commencement of the course. Withdrawal after this time and before the commencement of the course will result in a cancellation charge of \$100. Cancellations after the commencement of the course will not be eligible for a refund.

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THE UNIVERSITY OF
NEW SOUTH WALES

FACULTY OF LAW
CONTINUING LEGAL EDUCATION

CLE/CPD

Litigation – Advocacy Skills Master Class

Thursday 19 March 2009

8.45am – 5.00pm

Grace Hotel, 77 York Street
Sydney

www.cle.unsw.edu.au

Audience

- Solicitors in General Practice
- Litigation lawyers
- In-house counsel
- Corporate Law specialists
- Barristers

Objective

This seminar and workshop is designed to provide participants with general advocacy skills relevant to court and tribunal hearings. The skills covered include preparation, planning, communication pre-trial and at the hearing, presentation styles and the advocacy rules.

The morning session will involve participants in making interlocutory applications in relation to a fact situation. We will examine the steps involved in applications for security for costs, injunctions, and a directions hearing.

In the afternoon we will undertake a workshop of the full scope of the hearing including an opening address, examination of witnesses, and a closing address.

CLE/CPD Points: Eight (8)

About CLE/CPD

The CLE/CPD programme is an important link between the Law School at UNSW and the professional community. The programme consists of a series of quality short courses assisting lawyers, accountants, financial planners, executives and other professionals whose work demands up-to-date knowledge of, and skills in, the relevant areas.

Litigation – Advocacy Skills Master Class

Thursday 19 March 2009

Introduction from Chair

Dominique Hogan-Doran, Barrister
St James Hall Chambers

PART ONE: PRE-TRIAL APPLICATIONS

8.45am

Topic 1: Interlocutory Applications

Speaker: **Rashda Rana**, Partner, Holding Redlich

- Planning
- Gathering the evidence
- Directions hearings

Topic 2: Injunctive relief

Speaker: **Rachel Pepper**, Barrister, 12th Floor
Chambers, Wentworth Selborne

- Making an application
- Do's and Don'ts
- Relevant principles and evidence

10.45am

Morning Tea

Topic 3: Offers of Compromise and Security for costs applications

Speaker: **Jacob Horowitz**, Barrister, 11th Floor
St James Hall Chambers

- Factors to take into account
- Evidence needed
- General applicable principles of law

1.00pm

Lunch

1.45pm

PART TWO: THE HEARING

Rashda Rana, Partner Holdign Redlich

Terry Morahan, Barrister
Jack Shand Chambers

Workshop on how to conduct a hearing.
Advocacy instructors will deal with the basic

steps involved in a hearing: from opening address through to the closing submissions

Topic 1: Opening address

This part of the advocacy workshop will focus on the importance of making opening submissions. How to prepare for an opening address; how to capture the judge's attention; how high to put the case

Topic 2: Examination of witnesses,

eliciting evidence in support of your case through the examination in chief of a witness – oral and by statement/affidavit. The special role of expert witnesses.

Bolstering your own case or destroying the evidence of an opposing party through cross examination

Topic 3: Closing address

The purpose and importance of closing submissions: how to prepare written submissions; how to make oral closing submissions

Presenters **Rashda Rana**, Partner Holdign Redlich;

Rachel Pepper, Barrister, 12th Floor
Chambers, Wentworth Selborne

Jacob Horowitz, Barrister, 11th Floor
St James Hall Chambers

Terry Morahan, Barrister
Jack Shand Chambers

Daniel Hanna, Partner
Dibbs Abbott Stillman

Lunch will be provided for all participants

For more information visit our website:
www.cle.unsw.edu.au